Sign the Referral Agreement

Start process on EDD Collection, Flow of Funds, Transaction

Set, Corporate Setup, Pay-In Flows, Pay-Out Flows,

Correspondent Tie-Up Agreements, Client Types,

## Once you sign... what happens next?

Introductory Call & Non-Disclosure with Solution Provider

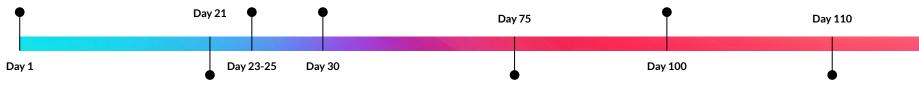
## Direct Engagement with Solution Provider

Direct engagement with solution provider. Once you sign a non-disclosure agreement with the Solution Provider, you would be working on multiple facets: (i) Contract Negotiations (ii) Commercial Terms (iii) Enhanced Due Diligence (iv) Technology / API (v) Flow of Funds & Transaction Set

## **Build Complete, Ready for Inspection**

All your development build, integration, and testing should be completed. You would do a final walk-through / review with solution provider before going live and taking care of any small adjustments.

Go Live



## Pre-Introduction Work Complete

Sign-off from Client for pre-introductory material.

Introduce the Client to potential solution provider with the approved information.

- Enhanced Due Diligence completed.
- Commercial Terms Acceped and Contract Signed
- Agreeing on the implementation of AML Policies / Compliance
- Sandbox Access
- Technology Integration and Build

Signed Commercials